### WIPO Regional Workshop Building Respect for IPRs

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Topic 8 damages

#### various types of financial relief

- damages
  - compensates for the loss and damage
- account of profits
  - deprives the wrong-doer of its unjustified enrichment
- costs / expenses

#### types of damages

- statutory fixed damages
- additional damages
  - additional fine for nefarious behaviour
- innocent infringement
  - no damages / injunction in certain cases
- delict / tort
  - foreseeable, causative, not excluded

#### delict / tort damages

- compensatory not penal
- burden of proof upon the wronged party to prove its loss and damage, *e.g.* lost sales
- irrelevant that wrong-doer could have competed lawfully
- rough and ready approach
- often results in under compensation

#### collateral loss and damage

- convoyed goods and services
- spring-board / bridgehead losses
- loss to a subsidiary, claimed by parent
- reputational loss and damage

#### special case of licensed products

- financial loss equivalent to lost royalties
- maybe other heads of loss and damage
  - exclusivity / aura
  - collapse of price
- hypothetical royalty user principle
- wrong-doer might make a profit overall

#### account of profits

- to deprive the wrong-doer of its unjustified enrichment
- causation
  - which profits attributable to the IPR?
- what can be set-off?
  - fixed / variable overheads

#### costs / expenses

- attorney's costs
  - none
  - fixed: Case C-57/15 United Video Properties
  - scale
  - actual
- experts' costs and other disbursements
- official costs, e.g. court fees